

**Academic Calendar**  
**WEEK 9**

**WEDNESDAY, March 20**

1. Journal playback: **WG** Step 6.
2. Workshopping **Project Overviews**—what’s working and what needs work?
3. Goals and Objectives: Take a look at p. 44 re: S.M.A.R.T objectives as well as the S.M.A.R.T.I.E. objectives on p. 45.
4. Note the Helpful Hint on P. 45.
5. Workshop **Goals and Objectives**—look at least one G and O for each squad and evaluate.

Remember: **Goals**=bigger vision and mission; **Objectives**=benchmarks along the way in achieving those goals.

6. Revision (if time)

*BREAK-A-ROO!*

7. **Read aloud: WG** Step 5, Developing Strategies (Project Description and Method)\*

\*Every funder calls this section, it seems, by a different name. Some call it a Logic Model. Some Strategies. Some a Workplan. We’ll try to stick to Project Description and Method

- Let’s look at the sample, contours on p. 54 and review questions on p. 58.

8. In-class drafting: **Project Description and Method** (450ish for today, up to 1250 words *final version*)

- See HANDOUT for today.

**From Application: Project Description and Method (1250 words):** *Describe the project in detail, including the methods you will use to meet your goals. Please include a project timeline.*

**Assignment:**

1. Come to class with 600-700 words for peer review of the Project Description.
2. **Read: WG** Step 9: **JORUNAL # 14**: Be ready to share 3 big takeaways from the chapter next class.

3. **A BONUS MISSION** \*: Contact with your organization! For extra credit, make contact with someone who works with grant proposals in your organization—likely this will be the development/fundraising person. If you choose this mission, reach out to your organization to discuss their experiences and insights about securing funding for their operation.

Consider this a Q and A with a reporting out to the class. The interview can be done in person, over the phone, or via email. 5-10 min presentation from group. This is a bit of a floating timeline, but let's aim to present these in the next 3-4weeks/TBD.

If you reach out to your organization and no one gets back to you, let's chat.

\*I will add 5 points to your final project grade.